

## ABSO104 - Introduction to Business Organisation II

Course Title	Introduction to Business Organisation II				
Course Code	ABSO 104				
Course Type	Compulsory				
Level	BA (Level 1)				
Year / Semester	2nd (Fall)				
Teacher's Name	Nina Gorovaia – Zeniou / Dr Stavros Georgiades				
ECTS	6	Lectures / week	3	Laboratories / week	
Course Purpose	To introduce students to managerial decision making, organizational change and innovation, groups and teams, leadership, and employee behaviour.				
Learning Outcomes	By the end of the course, the students should be able to: 1. Explain stress and individual behaviour and its effects in the management process. 2. Illustrate the way organizational change can be managed. 3. Critically evaluate the process of decision-making as a function of management within organisations. 4. Identify the various functional fields of management integrated within a strategic framework. 5. Demonstrate the process of decision making, as well as the strategic management nature and process. 6. Apply the different methods available for effectively driving decision making for achieving organisational effectiveness. 7. Demonstrate the importance of leadership and influence processes. 8. Evaluate the need for social responsibility and bring ethics into the business realm.				
Prerequisites	ABSO103		Co-requisites	None	
Course Content	Individual Behaviour within Organisations Attitudes and Individual Behaviour Perceptions and Individual Behaviour Stress and Individual Behaviour				

	<p>Causes and consequences of stress</p> <p>Managing stress</p> <p>Managing Organizational Change</p> <p>Areas of Organization Change</p> <p>Forces for change – Planned vs. Reactive Change</p> <p>Managing change in organizations</p> <p>Areas of Organization Change</p> <p>Business Decision Making</p> <p>Major issues and concepts in Business Decision Making</p> <p>Types of decisions – Decision making conditions</p> <p>The Nature of Decision Making</p> <p>Rational Perspectives on Decision making</p> <p>Behavioural Aspects of Decision Making</p> <p>The administrative model</p> <p>Political forces in decision making - Intuition and escalation of commitment</p> <p>Risk propensity and decision making</p> <p>Ethics and decision making</p> <p>Forms of Group and Team Decision Making</p> <p>Managing Group and Team Decision-Making</p> <p>Biases in decision making</p> <p>Managing Leadership and Influence Processes</p> <p>The nature of leadership</p> <p>Leadership and management – Leadership and power</p> <p>Generic approaches to leadership</p> <p>Situational approaches to leadership</p> <p>Emerging approaches to leadership</p> <p>Groups and Teams</p> <p>Work group development, performance, and satisfaction</p> <p>Conflict management</p>
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	<p>Types of work teams</p> <p>Creating effective work teams</p> <p>Organizational Strategies</p> <p>Porter's generic strategies,</p> <p>the Miles and Snow Typology</p> <p>Strategies based on the product life cycle</p>
Teaching Methodology	Lectures, discussions, presentation of case studies, assignments
Bibliography	<ul style="list-style-type: none"> <li>• Griffin, W. R. (2016). Management. 12th edition, Houghton Mufflin</li> <li>• Robbins, S. P &amp; Coulter, M. A. (2018). Management 14<sup>th</sup> Edition, Pearson</li> </ul>
Assessment	<p>Case study: 10%</p> <p>Mid-term exam: 30%</p> <p>Final exam: 60%</p>
Language	English